

Leadership, at its core, is about influence. Leadership Excellence refers to an individual’s ability to influence, motivate, and enable others to contribute to organizational success. In this 3-small group sessions program, we focus on how communication, conflict, and building strong teams contribute to a leader’s success. (or shine a light on their blind spots).

Leadership Excellence		
Audience	<ul style="list-style-type: none"> • Senior Level Managers • Mid-level Managers 	<ul style="list-style-type: none"> ➤ \$650/participant ➤ Typical payments as follows: <ul style="list-style-type: none"> - 50% deposit when project begins - Balance due upon completion of project
Task	Details	
Pre-work:	<ul style="list-style-type: none"> • Behavioral Assessment for all participants 	
Session Topics:	1.Communicating Effectively (90-min)	<ul style="list-style-type: none"> ○ Behavioral Assessment Reports (Placards) ○ Assessing Your Communication Skills & Adapting to Others ○ Communication is a two-way street ○ Communication through Listening
	2.Resolving Unproductive Conflict (90-min)	<ul style="list-style-type: none"> ○ Types of Conflict (1:1 vs Organizational/Team) ○ Understanding Different Points of View ○ Strategies to Resolve Conflict
	3.Building Strong Teams (90-min)	<ul style="list-style-type: none"> ○ Evaluate Your Team ○ Defining Your Team Culture ○ Empowering Employees ○ Collect Feedback
Materials Provided:	<ul style="list-style-type: none"> • <i>Book will be chosen based on organizational goals.</i> 	
1:1 Participant Coaching	<ul style="list-style-type: none"> • I will also be available for an additional 90-days after program has been completed for any follow-up questions or concerns from participants (1-hr/participant) 	
Engagement	<ul style="list-style-type: none"> • Scheduled every other week • Total duration: 6-week program 	

